

Leanworx Moves From Support Gaps to a True Infrastructure Partner

From a slow, support-starved setup to a zero-downtime migration with India-hosted infrastructure

Key Outcomes

<3 Weeks

POC to live

100%

Uptime since migration

Zero

Downtime during migration

India-Hosted

Data residency, fully compliant

Customer Background

Industry: Manufacturing | **Location:** Bangalore, India
Overview: Domain Services, Application Testing & Staging

Leanworx needed a fast, reliable infrastructure partner for application testing and staging, with data residency guarantees and support that wouldn't leave them waiting.

Use Case

- **Real-time Machine Utilization**
Builds Machine Monitoring software that captures real-time machine utilization directly from the shop floor.
- **Plug-and-play Solution Tracking**
Offers a plug-and-play solution tracking every cycle, downtime, and improvement opportunity. 24x7 automatically.
- **Domain Services and Application Testing**
Uses AceCloud for domain services, application testing, and staging.

Challenges

- 🚩 **Poor Support from Previous Provider**
Slow, ticket-queue-driven support left Leanworx without timely answers, a critical gap for a startup that needed a responsive partner, not a support backlog.
- 🚩 **Months-Long Evaluation Cycles Elsewhere**
Evaluation process with previous vendor dragged on for months, slowing down Leanworx's ability to move forward with confidence.



Data residency was non-negotiable for us. AceCloud gave us the control we needed, without the cost or complexity of running it ourselves.

— Bhagwan SK, CTO, Leanworx

Solutions (After AceCloud)

AceCloud delivered a fast, support-driven infrastructure environment built for a growing startup's testing, staging, and compliance needs.



Fast POC

Live in under three weeks, a sharp contrast to the months-long cycles experienced elsewhere.



Real Human Support

Every question was answered by a person, not a ticket queue, with an account manager who stayed proactive.



India-Hosted, Sovereign Cloud

Data residency wasn't optional. AceCloud's India-hosted data centers gave Leanworx full control without compromising performance.



No Lock-In, End-to-End Migration

Flexible contracts meant no overcommitment. AceCloud handled architecture, execution, and vendor coordination, with zero downtime throughout.

Impact Highlight

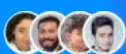


<3 Weeks

POC to Live

Leanworx now has a responsive, India-hosted infrastructure partner that feels less like a vendor and more like part of the team, with zero downtime during migration and 100% uptime.

AceCloud is a cloud infrastructure provider under RTDS Group, delivering secure and scalable cloud solutions to global businesses. Backed by 600+ experts, 20,000+ customers and 10+ data centers, AceCloud helps organizations build reliable, compliant and performance-ready IT environments.



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