



Leanworx Moves From Support Gaps to a True Infrastructure Partner

From a slow, support-starved setup to a zero-downtime migration with India-hosted infrastructure

INDUSTRY
Manufacturing

COMPANY SIZE
Startup

LOCATION
Bangalore, India

Key Outcomes

<3 Weeks
POC to live

100%
Uptime since migration

India-Hosted
Data residency, fully compliant

Overview

Leanworx needed a fast, reliable infrastructure partner for application testing and staging. After experiencing slow, ticket-queue-driven support and months-long evaluation cycles with a previous provider, AceCloud stepped in to help Leanworx. It provided the domain services, testing, and staging environment Leanworx needed, backed by data residency guarantees and a support team that resolved issues without the delays they faced before.



Data residency was non-negotiable for us. AceCloud gave us the control we needed, without the cost or complexity of running it ourselves.
-Bhagwan SK, CTO, Leanworx

Use Case

- Shop-Floor Machine Intelligence
Builds Machine Monitoring software that captures real-time machine utilization directly from the shop floor.
- Plug-and-Play Monitoring
Offers a plug-and-play solution tracking every cycle, downtime, and improvement opportunity, 24/7, automatically.
- Domain, Testing & Staging on AceCloud
Uses AceCloud for domain services, application testing, and staging.

Challenges

- Poor Support from Previous Provider
Slow, ticket-queue-driven support left Leanworx without timely answers, a critical gap for a startup that needed a responsive partner, not a support backlog.
- Months-Long Evaluation Cycles Elsewhere
Previous evaluation processes dragged on for months, slowing down Leanworx’s ability to move forward with confidence.

Solutions

AceCloud delivered a fast, support-driven infrastructure environment built for a growing startup's testing, staging, and compliance needs.

- Fast POC
Live in under three weeks, a sharp contrast to the months-long cycles experienced elsewhere.
- Real Human Support
Every question was answered by a person, not a ticket queue, with an account manager who stayed proactive.
- India-Hosted, Sovereign Cloud
Data residency wasn’t optional. AceCloud’s India-hosted data centers gave Leanworx full control without compromising performance.
- No Lock-In, End-to-End Migration
Flexible contracts meant no overcommitment. AceCloud handled architecture, execution, and vendor coordination, with zero downtime throughout.

Impact Highlights

Leanworx now has a responsive, India-hosted infrastructure partner that feels less like a vendor and more like part of the team, with zero downtime during migration and 100% uptime.